4206 6811 (Junior) Sales Consultant (m/w/d) - Independent tasks|Constantly growing industry  
  
company profile  
Our customer is a solidly growing technology company from Frankfurt am Main, which is looking for support in the sales area as soon as possible.  
  
In addition to the position Sales Consultant (m/f/d), a Junior Sales Consultant (m/f/d) is currently being sought.  
  
area of ​​responsibility  
  
-You assume responsibility for sales and budgets for your portfolio and report directly to the sales management  
-You will win new customers for our hybrid solutions, especially in the technology environment.  
-You continuously and sustainably build up your network, observe the market and analyze the competitive situation.  
-You plan and organize presentations and sales pitches.  
  
requirement profile  
  
-You have successfully completed a degree in business administration or business informatics, have a comparable qualification or convince with your affinity for sales.  
-Business processes in IT inspire you and awaken your desire for success.  
-You already have some experience in sales, preferably in the technology sector  
-You are a solution finder and have above-average communication skills  
-Your knowledge of German is very good, both written and spoken. We also require good knowledge of English.  
  
Compensation Package  
  
- Structured induction and continuous personal development  
-A potential-developing work culture in a family-friendly company  
-Performance-linked wages  
-Flat hierarchy Sales-Manager/in None 2023-03-07 15:59:10.753000